

# Introduction to Caprikrn LLC's Gold Consignment Services for Foreign Sellers in UAE

In the intricate and dynamic world of gold trading, reliability, security, and transparency stand as pillars of successful transactions. Navigating the gold market, especially for foreign sellers looking to tap into the bustling UAE market, necessitates a partner who understands not only the nuances of trade but also the intricate local regulations and business culture. Enter Caprikrn LLC.

With a reputation built on trust and expertise, Caprikrn LLC has positioned itself as a beacon for foreign gold sellers aspiring to penetrate the UAE market. Recognizing the challenges and uncertainties faced by international sellers, Caprikrn offers specialized consignment services tailored to ensure seamless, secure, and transparent gold transactions in the UAE.

At its core, Caprikrn LLC's consignment service is more than just a transactional platform; it's a comprehensive solution. From facilitating the necessary due diligence to ensure compliance with UAE's stringent regulations to offering flexible pricing mechanisms anchored on global benchmarks such as the LBMA, Caprikrn LLC ensures that sellers are not only protected but also positioned to maximize their returns.

As the UAE continues to solidify its status as a global hub for gold trade, the role of dependable intermediaries like Caprikrn LLC becomes paramount. Through their dedicated consignment services, Caprikrn LLC offers foreign gold sellers a strategic gateway, bridging international aspirations with local opportunities in the UAE gold market.

# Detailed Gold transaction overview in a secured loop transaction to Dubai via escrow account in Germany

#### Introduction:

Understanding the intricacies of international gold transactions is pivotal to instilling trust and ensuring successful collaboration. At the heart of our proposal is a commitment to robust security, transparency, and streamlined processes. This document seeks to provide a comprehensive view of our escrow-based transaction mechanism, tailored for your peace of mind.

### 1. Parties Involved:

- **Seller:** You, esteemed proprietors of the gold in question.
- **Buyer:** Caprikrn LLC working via their subsidiary Caprikrn FZE (Hamriyah) a licensed entity for the trading with unworked gold and precious metals, a distinguished entity from the UAE with a reputable track record.
- Refinery: we are working with several refineries in Dubai
- **Paymaster:** <u>Dr. Dirk Hamann</u> of the esteemed Gunnercoke law firm in Germany, a professional with a sterling reputation and vast experience in managing escrow accounts.

## 2. The Escrow Mechanism - Deep Dive:

## a. Purpose & Benefits:

- The escrow system acts as a secure intermediary. Your payment is held safely until the transaction conditions are met, assuring you that your gold and your funds are treated with the utmost respect and security.
- This middle-ground approach eradicates potential trust issues and concerns about payment delays or discrepancies.

#### b. Nature of the Account:

- Managed by Dr. Dirk Hamann, this escrow account offers neutrality. It ensures that the funds are only released when all transactional criteria, as agreed by both parties, are met.
- The account resides with top-tier German banks, either Deutsche Bank or Commerzbank, further ensuring the security and reliability of your payment.

# 3. Process Flow - An In-depth Look:

## a. Agreement Initiation:

• A detailed Sales and Purchase Agreement (SPA) is formulated and signed by both parties, outlining terms, conditions, responsibilities, and timelines.

# b. Gold Shipment:

You will ship the gold using Brinks, a renowned global security transportation company. They
ensure the gold's safe journey from your location to Refinery in Dubai, all while under the
consignment of Caprikrn LLC. This means, throughout its transit, the gold is accounted for
and insured.

## c. Refinery Process:

- Upon receiving, Refinery undertakes meticulous verification and processing of the gold. Their advanced facilities guarantee precision and authenticity checks.
- Post-verification, the refinery commits to transferring the agreed payment. This is not just a
  verbal assurance but is contractually bound in the SPA, ensuring that the funds are
  deposited only into the designated escrow account.

#### d. Fund Release:

• Once the gold processing completes and payment is made to the escrow account, Dr. Dirk Hamann will initiate the funds' release process. The release criteria, as stipulated in the escrow agreement, ensure that you receive your due amount promptly and in full.

# 4. Compliance & Assurance:

- Caprikrn FZE has successfully completed a stringent Due Diligence (DD) and Know Your Customer (KYC) process with Refinery. This ensures that we're not just compliant on paper, but in spirit, aligning with international best practices.
- Our proposal is not just about ensuring smooth transactions but also about upholding the gold trade's sanctity and ensuring ethical and legal compliance at each step.

#### Introduction:

The London Bullion Market Association (LBMA) is the global authority for precious metals, including gold. One of its key roles is facilitating the daily 'fixing' of gold prices, a practice that has been in existence since 1919. The LBMA Gold Price is internationally recognized as the benchmark for daily gold prices, and it ensures transparency and stability in the gold market.

## **Fixing Process:**

The LBMA Gold Price is determined twice daily, once in the morning and once in the afternoon. This process involves a set of major international banks that participate in a teleconference. During this conference, the banks declare their buying and selling interests, and the price is adjusted until supply meets demand, resulting in the 'fixed' price.

# **Flexibility for Sellers in Fixing Gold Price:**

- 1. Pre-shipment Fixing: For sellers who prefer to lock in a price before shipping their gold to Dubai, they can choose to fix the price based on the LBMA Gold Price on a specific date prior to shipment. This can be advantageous in a rising market or when a seller wants the certainty of a known price to calculate returns and manage risk.
- 2. Upon Arrival Fixing: Alternatively, sellers have the flexibility to fix the gold price upon its arrival at the refinery in Dubai. This option allows the seller to potentially benefit from favorable price movements during transit. It's a strategy that could be more beneficial in a bullish market or when the seller believes the gold price may appreciate in the short term.

## **Advantages of LBMA Fixing for Sellers:**

- 1. Transparency: The LBMA's gold price fixing process is transparent, with prices determined by supply and demand dynamics among major banks in a controlled environment. This transparency ensures sellers get a fair market price for their gold.
- 2. **Flexibility:** By allowing sellers the option to fix the price either before shipment or upon arrival at the refinery, there's added flexibility to adapt to market conditions and manage potential price risks.
- 3. **Risk Management:** Sellers can strategize based on market forecasts, choosing the most optimal time to fix the price to maximize returns or minimize losses.
- 4. Credibility: Using the internationally recognized LBMA Gold Price as a benchmark lends credibility to transactions, assuring all parties involved of the authenticity and fairness of the pricing.

The LBMA's gold price fixing process provides a robust and transparent mechanism for determining the daily gold price. For sellers shipping gold to refineries like those in Dubai, the flexibility offered in choosing when to fix the price—either before shipment or upon arrival—adds an additional layer of strategy and assurance. This system, rooted in over a century of tradition, continues to serve the global gold market by providing clarity, transparency, and fairness to all stakeholders.

### **Conclusion & Invitation:**

Through our detailed structure, we aim to offer an unparalleled blend of safety, transparency, and professionalism. Our goal is not just a transaction, but a partnership built on mutual respect and trust. We warmly invite you to engage with us in this venture, confident in the knowledge that every

gram of your gold and every cent of your payment is managed with the precision, respect, and security it deserves.

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